

## Alyeska Ski Club Board Meeting

October 19, 2022, 11:30am via Zoom or BP Energy Center

X	Lara Hildreth		Caroline Ahrens
X	Kaleen Haines	X	Trygg Ramstad
X	Kate Dodson		Gordon Descutner
X	Paul Lantz	X	Keith Hand
X	LA Schweiger		Tim Gallagher
X	Josh Hegna		Denise Brown- Robinson
	Nancy Kragt		
X	Guy Wade	X	Megan Olson

**AGENDA** - Call for additional items

**September 14, 2022 Minutes** – APPROVED

### Chairman's Report – Paul

- Project Updates and Board Activity
  - Timing & Wire Project Update: Pulled 1,000 ft of timing cable on the mountain, will terminate and test next week.
  - Tanaka Venue Update: Paul will meet with Ryan Laurie on November 8, 2022
    - Snow making and ordering equipment will be a topic of discussion then talk about the chair lift.
    - Kaleen asked to meet with Larry Daniels and Paul to discuss options for the chair lift.
    - Keith Hand asked if we need a liaison role with the hotel; discussion about appointing a liaison followed. Will continue as status quo right now as we negotiate with Pomeroy but will keep the idea of a liaison in mind going forward.
    - Megan Olson spoke to fund raising activities planned for the Tanaka venue.
  - Devos Representation on Board: We need someone from the Devos program on the Board per By-Laws. Rob Wasserman volunteered to fill that seat for one year. This does not need to be a coach.

### Executive Director Report – Kaleen

- Call for new items: Need to discuss Mighty Mite registration costs – found a discrepancy of \$3/per athlete = \$600 need the Board approval. Keith Hand moved to lower that and Trygg Ramstad seconded. “Allow for reduction in Mighty Mite and Devos registration fees of \$3/person with a potential impact of \$600 (assuming full registration)”. Passed unanimous.
- Current Activities & Updates
  - Training well underway for all new staff and roles: Going great, Megan working with sponsors. Lots of training of staff.
  - Hired Karin Swanson for the MM/Devos Program Director
  - MM Board & Leadership Meeting (10/17) & Devos Advisory Committee Meetings in October
  - Juniors, Freeride and Alpine X Parent Info. meetings happening weekly October/November and the meetings are going well.
  - Currently recruiting two Freeride coaches: Still looking, may have someone for the technical director
  - Dryland in full swing both at Elite and Hilltop for Juniors, Freeride and Alpine X.
  - Juniors camp planning started for November camps in CO and MT
  - Coaches meeting to be held on 10/26/22
  - ASC did not get WR U-16 race; now requested to host Western Region Champs (FIS): We were awarded the WR FIS, 4 days 170 people March 21-24

- WR U16 was not awarded to ASC, it went to a bidding process and our high lodging costs played a role in this.
  - USSS' licensing requirements for all coaches and Board and Committee members. Deadline is Oct. 15.
  - Hill & Timing Purchases in process: \$25K budget. Team getting quotes for things like radios.
- Upcoming Events:
  - Registration will open for Masters, Mighty Mites and Devos in November.
  - Masters Camp December 5<sup>th</sup>-9<sup>th</sup>
  - Fall Education Conference planned for early November for parents, coaches and officials.

#### **Finance Committee Report, October 11, 2022 (attached) – Keith**

- FY22 Budget vs. Actuals through October 1, 2022 (attached)
  - Right now, these are not updated to forecast, but no surprises here.
- Statement of Financial Position through October 1, 2021 and 2022 (attached)
  - Ahead in cash from the assets.
- Accounts Receivable Summary through October 1, 2022 (attached)
  - Some outstanding camp invoices, Kaleen is in contact with this and is not an issue yet.
- Registration Numbers (see attached report)
  - Kaleen will update budget spreadsheet after registration closed to forecast the year.

#### **Fundraising Report– Megan**

- Golf Tournament Update - \$15,329 net income for 2022 (2021 was \$9,900)
- ASC Internal Gear Swap – \$2,631 net income – this was not in the budget so pretty nice to see.
- Renewing major and annual sponsors – going well and seeing an openness for donors in the coming years.
- Development Committee Update – will have firm numbers in December
  - Will meet monthly and invite some new members.
- UAA Winter Gear and Ski Swap – October 21 – 23, limited participation
- Warren Miller Film – November 9 – 10, 4 shows: Jessica Guess has done an outstanding job with this.

#### **New Items – Kaleen & Paul**

- RTC Rental with Alpine Air/Ascending Path
  - Asked for a 5 year lease for the summer months. Good tenets, reviewing the lease option now.
  - Does the Board support the long term lease. Keith -will the rate increase? Kaleen – considering this but also waiting on what kind of in-kind donations (maybe a trip to Iceland). Keith – Does this affect our tax returns, it has not been a concern in the past but if it does have a big impact on taxes may want to consider raising rates to cover those costs. Keep in mind that In-kind donations is ~ 50 cents per dollar.
  - Lara - Original agreement was for 5 years, then COVID hit.
  - Do we need to make a motion and vote? Decided to not vote because we all agreed. Kaleen will present that option to Alpine Air and come back to the Board with the agreement.
- Mountain Agreement due October
  - Going as planned, hotel is reviewing this with Brian Burnett but Kaleen will keep him informed so it will be done at the end of the month. This will again be a one-year agreement.
- Devos Rep – Rob Wasserman to return to Board (vote)
  - GW motioned to “Ask Rob Wasserman to represent the Devos program on the Board for a period of one-year.” Trygg seconded
  - No opposed.

Schedule next Meeting –November 17, 2022 at 11:30 a.m., BP Energy Center or via Zoom  
 Motion to adjourn by Paul Lantz, Trygg second.