

Alyeska Ski Club Board Meeting

June 2, 2022, 11:30am via Zoom

AGENDA

March 30, 2022 Minutes – needs approval (attached)

X	Lara Hildreth	X	Caroline Ahrens
	Jeff Gries		Rob Wasserman
X	Paul Lantz	X	Gordon Descutner
X	LA Schweiger	X	Keith Hand
X	Josh Hegna	X	Tim Gallagher
X	Nancy Kragt	X	Denise Brown-Robinson
X	Guy Wade		

Approve March 30 meeting minutes

Caroline approved

Keith seconded

Passed unopposed.

Chairman's Report – Paul

- Successful completion of the following:
 - U12/U14 State Champs, April 2 – 3, Arctic Valley
 - Freeride Tryouts, April 2 – 3]
 - 150 to try out for 80 spots. Expanded to 100 kids.
 - Devos Season Wrap Festival, April 2
 - Mighty Mites Last Day Activities, April 10
 - Juniors and Alpine X Ski Up Weekend, April 9 -10
 - US Ski and Snowboard Level 100 and 200 Clinics, April 21 – 24
 - Lara – shout out to Jen D for organizing the level 100 and 200 clinics, multiple people outside of ASC attended.
 - End of season athlete evaluations for Alpine X, Freeride and Juniors.
 - End of Season Banquets for Masters, Freeride and Juniors/Alpine X.
 - Spring camp at Alyeska for Juniors and Alpine X May 7-8 and 14-15.
 - Western Region May Congress.
 - Brian Hartman, Jen Danza, Natalie Osborne and Lara attended Western Region Meeting.s We are putting a bid in for U16 nationals for April 2023 but likely won't win that due to cost. We did submit bid for U16 Western Regions and we will hopefully win that bid for the third week in March.
- Current and upcoming summer activities:
 - Alpine Air renting the RTC through Sept. 30.
 - Ascending Path purchased by Alpine Air and renewed the lease.
 - RTC painted on June 1.
 - Painter said the siding is crumbling and will need to be replaced. Recommends a metal siding.
 - Dryland for Juniors U16/U18 full-time athletes.
 - Summer camp at Mt. Hood in progress, Alaska Activity Camps for younger athletes in mid-June and Saas Fee at the end of July.
 - Mt. Hood Camp going well with a few weather concerns but have not lost any training days.
 - Alaska Activity Camps and Saas Fee Camp are full.
 - Western Region Club Excellence meetings June 7-8.
 - Lara will attend.
 - Juniors and Freeride coach recruiting.

- 2 new FR and 1 Juniors coach hired already.
- Registration for Alpine X, Juniors and Freeride will open on July 1.
- Golf Tournament planning meetings underway under Randee Liles' leadership.
- Transition meetings/training for the Director of Development and Executive Director positions planned with Lara and Randee over the summer.
- Exit interview with Natalie Osborne as she transitions out of her Alaska Division Manager role. Lara will lead the recruiting and hiring role.
- Lara will stay as Chair of the Alaska Division.
- Western Region Calendaring and Site Selection Committee meetings. Bid for U16 Western Regions.

Finance Committee Reports, April 6 and May 19, 2022 (attached) – Keith

Closing out of the 2022 and development of 2023 budget.

- FY22 Budget vs. Actuals through April 30, 2022 (attached)
 - ~82k remaining in the budget due to several factors. Kudos to Lara and the team for controlling costs.
- Statement of Financial Position through April 30, 2021 and 2022 (attached)
- Accounts Receivable Summary through April 30, 2022 (attached)
- DRAFT FY23 Budget (attached)
 - 98K deficient but confident the last few years' surplus will cover if the normal income does not. This is a one-time deficit in part because Lara will be staying on in a part-time capacity to train and transition new leadership positions. Other defensible factors involved in deficit projections.
 - Lara – Detailed review before building the budget.
 - Programs Fee – Reference Finance report.
 - Alpine X fee increase to bring it up to the other programs
 - Freeride increase to staff payroll to bring it up to Nationwide standards.
 - Paul – did we consider the budget deficit and covering that with fees
 - Keith – we use historical calculations to determine fees not what our budget will be. Based on the formula for what each full or half program costs, very defensible.
 - Tanaka expense – reference financial report. If Tanaka does not spin this season use those funds for upgrades to the venue.
 - Considered covering the Tanaka cost with the current donations but did not this year because we don't really know the actual cost to run it.
 - Payroll – see Finance Report
 - Juniors – see Finance Report - New head coach is because Jen Danza was playing both roles and she is now Alpine Director
 - Lara- Shoutout to Keith!

Development Committee Report, April 20, 2022 (attached) - Lara

- Finished FY22 ~\$36k over budget in CSFRA, Corporate and Individual Giving and Events revenue.
- Golf Tournament, Sept. 9, 2022 – already 2 planning sessions held and 2 more remaining.
 - Hope for 100-120 this year. 80 last year. Revenue goes to Tanaka savings account.
- See Development Committee report.
- Fundraising was great thanks to Randee Liles.

New Items – Paul/Lara

- US Ski and Snowboard Bronze Certification Renewed. Lara was asked to go to the Silver level, not this year. Renewed at Bronze club.
- Tanaka Lift Update:
 - Paul – Ryan Laurie, Asset Manager for Pomeroy, meeting on the 23rd of June
 - Still a lot of contact with resort management but it is getting time to get down to the details. Generally, the resort supports the project.

- Lara – Had a conversation with Matt Perisian and would like to see ASC have a dedicated snow making program on Tanaka. Matt will check the cost of 2 new guns to get snow early in the season, Tanaka is the last to get snowmaking. May make this a proposal in case Tanaka does not spin.
 - Would need to make an agreement for the club to purchase and the resort operates them.
- Staffing Update:
 - Leah Scott, Office and Finance Manager, will work with new Executive Director and Finance Committee.
 - Jen Danza, Alpine Director, will be hands on, on the hill high level position for synergy and communications between programs.
 - Megan Olson, Director of Development, will take over fundraising. Comes from UAA, Vice Chancellor of Development for the last 17 years. Will start Sept 1, 2022.
 - Kaleen Haines, Executive Director, formerly Director of Human Resources at Alyeska Resort and already sits on the ASC Development Committee. Lives in Girdwood, 3 kids in the club. This will be the position that will be the conduit between the Board and staff. Will have oversight and understanding of all programs and report to the Board. Will start Sept 1, 2022.
 - Still need to hire Mity Mite and Devos Program director (Roberta's old role).
- Board Nominations:
 - Review of current board members retiring and those up for reelection.
 - Rob and Jeff are retiring.
 - Reelection of Caroline, LA, Josh, and Guy for second 3-year term.
 - Paul requests motion to nominate then discuss and vote. Gordon Descutner motions all three and Keith seconds.
 - Vote is passed unanimously.
 - Review of new board member bios, resumes, and/or letters of intent received.
 - 3 applicants - two at large and one Devos rep.
 - Paul – Reference bios. Asked for individual nominations.
 - Board went into Executive Session on discussion of Board nominations.
 - Paul Lantz nominates Kate Dodson and Trygg Ramstad and Gordon Descutner seconds followed by discussion – Vote passes unanimously.
 - Lara will contact all three candidates about the outcome.

Next Board Meeting on September 14th after the golf tournament.