

Alyeska Ski Club Board of Directors Meeting Minutes

Date: November 19, 2019

Time: 11:30 am

Location: JL Towers, 3800 Centerpoint Drive, Suite 901

Participants:

- | | |
|--|--|
| <input checked="" type="checkbox"/> Stig Colberg (phone) | <input checked="" type="checkbox"/> Nancy Kragt |
| <input checked="" type="checkbox"/> Gordon Descutner | <input checked="" type="checkbox"/> Joey Austerman |
| <input checked="" type="checkbox"/> Jeff Gries | <input type="checkbox"/> Clint Lentfer (out) |
| <input type="checkbox"/> Paul Lantz | <input type="checkbox"/> Caroline Ahrens(out) |
| <input type="checkbox"/> Julie Wrigley (out) | <input checked="" type="checkbox"/> Rob Wasserman |
| <input type="checkbox"/> Matt Hemry (out) | <input checked="" type="checkbox"/> Lara Hildreth |
| <input checked="" type="checkbox"/> LA Schweiger | <input checked="" type="checkbox"/> Guy Wade |
| <input checked="" type="checkbox"/> Josh Hegna | |

Meeting Motions:

1. Paul Lantz motion to approve meeting minutes from the 10-19-19. Seconded by Gordon Descutner
Approved unanimously.

Meeting Minutes:

Agenda – Approved, no additional items

Chairman's Report – Jeff

- Staff Meeting completed with the ASC club
- Parent Meetings
 - Juniors and Freeride
- Fall Education Conference Completed
 - Racing certifications for the Alaska Division
 - Hilltop Donated the Chalet
 - Parent Training on Sunday (low parent attendance)
 - Make mandatory for parents for the 2020-2021 season
 - Good Feedback from the parents
- Devo's and Mighty Mites Coaches Meeting upcoming
- FIS athletes in Canada 11-18-19 week
- U14/U16 headed out 11-25-19 week
- Masters/Breckenridge camp first week of December

Finance Committee Report, November 13, 2019 – Stig

- FY20 Budget vs. Actuals through November 10, 2019 reflective on the registration numbers
- Accounts Receivable = \$114,060 in program registration and camps
- Program Registration numbers: **(Actual/Budgeted)**
 - Juniors: 142/137 +5
 - Freeskiing: 61/62 -1
 - Mighty Mites: 176/185 -9
 - Devos: 155/200 -45
- Program Fees increased, budget is not down based on the lower numbers.
- Ideas to increase program numbers
 - Increase marketing the programs in the fall of 2020
- Masters sign up open, budget projected.
- Budget Numbers - Larger Revenue for 19/20 season.

Development Committee Report, October 31, 2019 – Lara

- Fall Fundraising Events –
 - Winter Gear and Ski Swap – October 25-27
 - Second Highest Grossing Swap in History
 - The Swap is a Community Service, this is not a high dollar event for the ski club.
 - Warren Miller Film – November 7 – 10
 - A very successful fund raiser
- Corporate & Individual Contributions
 - Great job thanks to the development committee

Old Items –

- Tanaka Venue Project Update – Jeff
 - No new updates for the plan.
- Employee Handbook and Policies and Procedures Manual
 - Completed, ready for the 2019/2020 season.

Schedule next Meeting – December over Christmas Break Board Member Social.

END OF MEETING MINUTES