

Alyeska Ski Club Board of Directors

Meeting Minutes

Date: January 22, 2019

Time: 11:30 am

Location: JL Towers, 3800 Centerpoint Drive, Suite 901

Participants:

- | | |
|--|---|
| <input checked="" type="checkbox"/> Stig Colberg (phone) | <input checked="" type="checkbox"/> Rob Buck (phone) |
| <input checked="" type="checkbox"/> Gordon Descutner | <input checked="" type="checkbox"/> Nancy Kragt |
| <input checked="" type="checkbox"/> Jeff Gries | <input checked="" type="checkbox"/> Joey Austerman |
| <input checked="" type="checkbox"/> Paul Lantz | <input checked="" type="checkbox"/> Clint Lentfer |
| <input checked="" type="checkbox"/> Matt Tanaka | <input checked="" type="checkbox"/> Tim Charnon (phone) |
| <input checked="" type="checkbox"/> Julie Wrigley | <input checked="" type="checkbox"/> Rob Wasserman |
| <input checked="" type="checkbox"/> Matt Henry | <input checked="" type="checkbox"/> Lara Hildreth |
| <input checked="" type="checkbox"/> Carl Swanson | <input type="checkbox"/> Scott Zahn (out) |
| <input checked="" type="checkbox"/> Keith Hand (guest) | |

Meeting Motions:

1. Julie Wrigley motion to approve meeting minutes with corrections form the 12-5-18. Seconded by Nancy Kragt. Approved unanimously.

Meeting Minutes:

Agenda – Jeff Greis calls for additional item for the board to go into an executive session at the end of the meeting.

December 5, 2018 Minutes – for approval

Requires corrections to the meeting attendance before approval. Update the following:

- | | |
|---|--|
| <input checked="" type="checkbox"/> Stig Colberg | <input checked="" type="checkbox"/> Rob Buck |
| <input type="checkbox"/> Gordon Descutner (out) | <input checked="" type="checkbox"/> Nancy Kragt |
| <input checked="" type="checkbox"/> Jeff Gries | <input checked="" type="checkbox"/> Joey Austerman |
| <input checked="" type="checkbox"/> Paul Lantz | <input checked="" type="checkbox"/> Clint Lentfer |
| <input checked="" type="checkbox"/> Matt Tanaka | <input checked="" type="checkbox"/> Tim Charnon |
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| <input type="checkbox"/> Carl Swanson (out) | <input type="checkbox"/> Scott Zahn (out) |

Chairman's Report – Jeff

- Mighty Mites is on Hilltop Wednesday Trainings and kids are having fun.
- Devos Christmas Camp went well with Mighty Mites and Devos athletes
- Juniors traveled outside to Canada for training
- Coca cola cup races at Alyeska is complete and went really well
- Junior athletes traveled to Chrystal Mountain in Washington for U16 races
- The Lake Luis FIS race complete
- Freeskiing had holiday camp with entire team participating
- IFSA event this coming weekend (1/25 and 1/26) at the Alyeska Resort (2-day event)
 - South Face Venue with 65 competitors
- Masters mid-week training and successful slalom race completed

Finance Committee Report, January 9, 2019 – Stig (attached)

- FY19 Budget vs. Actuals through December 31, 2018 (handed out in the meeting)
 - Reviewed the actuals and numbers of participants in the programs.

- Masters is up in registered athletes
- Freeride is up 10 athletes from expected 40.
- Juniors is down to 126 from an expected 160.
- Devos steady at 200
- Mighty Mites steady at 190
- Statement of Financial Position through December 31, 2017 and 2018
 - General comparison between 2017 and 2018 as a club we look healthy.
 - The summary report provided to the board had a budget error of about \$54,000 in the 2017 year. The error was a human error in a manual translation from quick books to board meeting budget sheet. The tax returns are correct and budgets moving forward are correct.
 - Institute reconciliation and checks to verify the information is correct
 - Double Counted Revenue
 - Double Counted Corporate Contributions
 - Missed Expenses
 - To help provide accurate information to the board cost sheets of forecast vs actual each program will need to support the budget forecasts
- April 30, 2018 Budget vs. Actuals Report Corrections
 - Identified in the above section.
- Workers Comp Insurance Premium Increase
 - The Alyeska ski club workman's comp carrier provided an unexpected bill to the club of \$90,000 and changed the club classification to an amusement park.
 - Following the increase premium, the club underwent a safety audit by Alaska national.
 - The ski clubs broker is taking the case to dispute the reclassification and subsequent increase premium.

Development Committee Report, December 14, 2018 and January 18, 2019 – Lara (attached)

- Corporate Sponsorships
 - 98 total sponsors soon to be 99. Up from 85 last year.
 - Randi is doing amazing on helping run the sponsorship programs.
- Auction is on Saturday February 2, 2019.
 - Donations have been provided by John Burns for the auction
 - Sold all 11 sponsorships for the auction
 - Ticket sales are going well
- Spring Fling Raffle
 - Received donation for Alaska Airline voucher for the spring raffle

Old Items –

- Talking points and PPT for meeting with new resort owners – Joey
 - John Burns will be making introductions with Pomeroy Group (management of the mountain). Pacific Group has backed out of the deal of the ski mountain. John Burns is currently managing the mountain operations.
 - Lost traction on the Tanaka Venue Development
- Next steps in development of a proposal for a program for older athletes – Jeff/Rob
 - A program write up and being developed by Rob/Jeff along with Connor from FreeSkiing.
 - The program will best fit under FreeSkiing is the initial thought.

New Business –

- No new business

Executive Session –

- Callers on the phone dropped off based on unsecure line of knowing who is on the call.
- Executive Session will be revisited next meeting.

Schedule next Meeting – February 19, 2019

END OF MEETING MINUTES