

**Alyeska Ski Club
Board of Directors Meeting
June 4th, 2015**

Meeting Place: Airglas Inc Hanger: Lake Hood

Attendees: Shane Langland, Joey Austerman, Morten Kjerland, Judy Powell, David McVeigh, Carl Swanson, Matt Tanaka, Clint Lentfer, Stig Colberg, Lara Hildreth.

Guests: Paul Ingram

Agenda: No changes

Review of May 7, 2015 minutes: Stig motioned to approve the minutes as written, 2nd Clint, votes were all in favor. Minutes approved.

Chairman's Report: Feedback from program boards concerning transition framework.

1. **Mighty Mites:** Board/program comfortable with framework. There are a lot of Mighty Mite members involved on various transition teams. Mighty Mites 501C3 will stay active for financial reasons: i.e. revenue collections and 2015 tax return.
2. **Masters:** The board has reviewed the transition framework. Several members are active on the Development committee and currently working on athlete grouping issues.
3. **Juniors:** The board has reviewed the transition framework and is comfortable moving forward knowing that this document will incur changes, additions and specific details relating to the Junior program. Accounting issues: payroll, credit cards will remain active through the next few months due to summer camps/staffing coaches.

Director's Report:

1. **USSA May Congress:** Lara attended
Program was divided into sessions: Program Development, Regions: Western Region and Workshops on, but not limited to, Alpine officials, timing and events.
Program Development: How to balance athletes with business plan. USSA will provide a pro bono consultant to help with a long term plan for organizational success. ASC can also gain a certification through USSA. Consultant will go over governance material and have it peer reviewed.
2. **Development Committee:** See attached calendar.
The committee is very motivated and has started work on the fall events.
Reviewing what revenue projections are possible based on the ASC programs and the Anchorage "giving" community.

Treasurer's Report: See attached.

Deficit: \$60,610.

1. CSFRA under performing. Should improve with re-organization.
2. Fundraising goals set to high.

Deficit Recovery Plan:

Clint motioned to put a line item in the budget as a repayment plan of 10K over 6 years to recover the deficit. 2nd David. Discussion:

1. This would become an issue for the finance committee. To come up with a recovery plan and better management of investing funds to grow reserves.
2. Unrealistic to recover funds due to re-organization which can and will incur costs.

Carl motioned to put any surplus funds up to 10K to the repayment plan of the \$60,610 deficit into ASC reserves in the 2015/16 budget. 2nd David. Discussion:

Budget should include reserve funds from all clubs as line items on the budget.

Vote was called, votes were all in favor, motion passed.

Draft FY 2016 Master ASC Budget:

Options for reducing \$20,962.90 deficit in Draft FY 2106 Budget:

Discussion:

1. Pass discount will increase to 30%, reducing deficit.
2. Increase ASC Membership fee \$25.00. Would increase fee to \$125/athlete.
3. Usage fee for RTC: Should ASC charge UAA for use of the RTC?
4. Nordic Head Coach. Should ASC have a Nordic program? Last season's athletes were also enrolled in the Devo's program and participated in Nordic as cross training.
5. Devo's Coach increase of \$500 in salary. Devo's has had a large increase in athletes and generates revenue with very little overhead. The salary increase was due to the increase in the enrollment numbers in the program.

Shane motioned to remove the Nordic Program from ASC and remove the Nordic Head coach position from the budget. 2nd Stig. Vote was called, votes were all in favor, motioned passed.

Shane motioned to approve the FY2015/2016 budget with the following changes, apply the increase of 30% discount on season pass, increasing membership fee \$25 per athlete and eliminating the Nordic program and the head coach position, from the budget, thus balancing the budget and yielding ~ 2000+ surplus. 2nd David. Vote was called, votes were all in favor.

Old/New Business:

1. Mountain agreement is the the final stages and hopefully will be finalized and signed within a few weeks.
2. MOU: The Resort did not sign the MOU. There will be no use of the Tanaka lift in the 2015/2016 season. All ASC programs will be using chair 4, which will have a huge impact on the Resort. Conversation concerning MOU with the Resort concerning a new lift on Tanaka continuing. ASC needs a letter of commitment from the Resort.

Next Meeting: No scheduled meeting for July

Meeting Adjourned: 1:40pm

Minutes prepared by Judy Powell