



**Alyeska Ski Club Board of Directors
Meeting Minutes**

Date: October 10, 2019

Time: 11:30 am

Location: JL Towers, 3800 Centerpoint Drive, Suite 901

Participants:

<input checked="" type="checkbox"/> Stig Colberg - phone	<input checked="" type="checkbox"/> Nancy Kragt
<input checked="" type="checkbox"/> Gordon Descutner	<input checked="" type="checkbox"/> JoeyAusterman
<input checked="" type="checkbox"/> Jeff Gries	<input checked="" type="checkbox"/> Clint Lentfer
<input checked="" type="checkbox"/> Paul Lantz	<input type="checkbox"/> Rob Wasserman
<input type="checkbox"/> Julie Wrigley	<input checked="" type="checkbox"/> Lara Hildreth
<input checked="" type="checkbox"/> Matt Hemry	<input checked="" type="checkbox"/> Caroline Ahrens
<input checked="" type="checkbox"/> LA Schweiger	<input checked="" type="checkbox"/> Guy Wade
<input type="checkbox"/> Josh Hegna	

Meeting Motions:

1. Nancy Kragt motioned to approve meeting minutes from the July 9, 2019 meeting. Seconded by Gordon Descutner. Approved unanimously.
2. Ascending Path lease of Race Training Center: Board suggested \$1400/month for May thru September lease plus \$3,500 in donations. For October to April desk space to be rented for \$100/month. Gordon Descutner made a motion to accept, Clint Lentfer 2nd the motion. Jeff Gries requested an amendment to the motion that the funds from the lease would go to facility maintenance, the motion as stated passed unanimously.

Meeting Minutes:

Agenda: Approved after a request to not include names in the minutes when discussing potential hires.

Chairman’s Report – Jeff Gries

- Nakiska Ski Camp – November for U14 – FIS, registration doesn’t close until Oct. 20 but numbers look good for attendance.
- Upcoming Programs
 - Powder Hound Race Fit and Juniors Gear Exchange
 - ASC & UAA Ski Swap
 - Warren Miller Film
 - Parents, Coaches and Officials Education Weekend
 - Breckenridge Seniors/Masters ski camp



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Finance Committee Report – Stig Colberg

- New Office Manager/Bookkeeper, Leah Scott, to begin.
- Registration numbers are at levels expected and budgeted for.
 - Juniors registration numbers:

• U10	20/17	+3
• U12	33/31	+2
• U14 PT	13/20	-7
• U14 FT	25/15	+5
• U16-U19 USSA	15/21	-6
• Pre-FIS	25/23	+2
• FIS	9/10	-1
Totals:	140/137	+3
 - Free skiing registration numbers:

• U12	11/12	-1
• U14 – U19	50/50	
Totals:	61/62	-1
- 2019/2020 Budget as of September 15, 2019 presented to Board
- Statement of Financial Position as of September 15, 2019 presented to Board
 - Accounts Receivables still appear high, this is standard for this time of year, awaiting payment for individual registrations.
 - Total Assets will drop when ASC begins staff payments for 2019/2020 season.

Development Committee – Lara

- Past corporate sponsors have renewed support
- New sponsors are being added to the program, Committee is doing an excellent job soliciting new partnerships
- 100+ sponsors thus far
- Ski Swap scheduled for October 26
 - Biggest challenge has been lack of gear for crowd size
- Warren Miller Film November 7-10
 - Changed from 5 shows in the past to 4 in 2019. The total turnout is expected to remain the same.



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Old Business – Lara

- Ski-Cross
 - Down to 1 athlete for 2019, those on the preliminary list did not sign up. Board discussed the feasibility of running the program for 1 student. It was decided that the program should be allowed a trial run through the 2019/2020 and see if it gains traction. Instruction/coaching will be provided but the race track will be limited. The program will provide an opportunity to compete outside of AK. Coaches of other programs will encourage participation and try to provide opportunity for racing.

- Staff Update – Lara
 - Current staff have completed hiring process, could use a few more;
 - Devos and MM are looking for more coaches
 - One U12 coach still needed

- Volunteer Licenses - All Board member need to complete these by October 15
 - All volunteers for USSA events require this
 - MM event volunteers (e.g. gate judges) do not require this but it is strongly encouraged

- Ascending Path Long Term Lease
 - ASC compared current commercial lease prices in Girdwood to determine a fair market value for the RTC. Based on this information the Board suggested \$1400/month for May thru September lease plus \$3,500 in donations. For October to April desk space to be rented for \$100/month. Gordon Descutner made a motion to accept, Clint Lentfer 2nd the motion. Jeff Gries requested an amendment to the motion that the funds from the lease would go to facility maintenance, the motion as stated passed unanimously.

- Tanaka Venue
 - Jeff and Lara met with Mandy Hawes (Alyeska resort GM) to discuss the Tanaka upgrades ASC proposed. The current resort owners (Pomeroy) will support ASC but details are not available at the time of this meeting. Since this is the 1st winter Pomeroy is operating the mountain they would like to get a better idea of how ASC operates and what value ASC provides to the mountain.
 - At this meeting the Board discussed ways to provide proof of the monetary support ASC brings to the mountain. It was estimated that up to 1,600 of the 3,000 total ski passes sold are bought by ASC participants (parents, kids, family members outside of the ASC, ect..).
 - Development of the Tanaka area will likely not take place this fall, talks will continue.
 - The operability of the Tanaka lift was brought into question, based on the current personnel at Alyeska the lift is in good shape and could be up and running in a week.

Scheduled next meeting to be determined