

Alyeska Ski Club Board of Directors Meeting Minutes

Date: May 21, 2019

Time: 11:30 am

Location: JL Towers, 3800 Centerpoint Drive, Suite 901

Participants:

- | | |
|--|--|
| <input checked="" type="checkbox"/> Stig Colberg | <input type="checkbox"/> Rob Buck |
| <input checked="" type="checkbox"/> Gordon Descutner | <input checked="" type="checkbox"/> Nancy Kragt |
| <input checked="" type="checkbox"/> Jeff Gries | <input checked="" type="checkbox"/> Joey Austerman |
| <input type="checkbox"/> Paul Lantz | <input checked="" type="checkbox"/> Clint Lentfer |
| <input checked="" type="checkbox"/> Matt Tanaka | <input type="checkbox"/> Tim Charnon |
| <input checked="" type="checkbox"/> Julie Wrigley | <input type="checkbox"/> Rob Wasserman |
| <input checked="" type="checkbox"/> Matt Henry | <input checked="" type="checkbox"/> Lara Hildreth |
| <input checked="" type="checkbox"/> Carl Swanson | <input type="checkbox"/> Scott Zahn |

Guests: Morgan Haymans, Brian Burnett

Call to order at 11:40 AM.

Meeting Motions:

1. Mr. Descutner motioned to approve meeting minutes from the April 3, 2019 meeting. Seconded by Ms. Kragt. Approved unanimously.

Meeting Minutes:

Agenda: Approved with modification to move New Business ahead of committee reports.

Chairman's Report – Jeff Gries

- Programming Update
 - Reiterated progress ASC has made in regional / national / international competitions
 - Regional Training Group had a large number of invitees (7 athletes)
 - Results for FIS racers in national event were overall better than previous years
- Registration Numbers
 - Deferred to Lara – No updated information at this time. Budget numbers for number of participants appear to be appropriate at this time moving into fall of 2019 (see also financial report below).
- Pending Resort Sale
 - Deferred to Mr. Burnett (see below).
- Insurance
 - (Through Ms. Hildreth). We received a positive verdict from the insurance company regarding our workers compensation reclassification dispute. Ms. Hildreth delivered a thank you gift to our Broker, Dave Kester who was quite pleased.

New Business –

- Ski Cross Presentation – Morgan Haymans
 - Ski-cross proposed as a potential new program under the club umbrella to bridge gap between freeride and traditional alpine programs, and to provide another option for post-devos/mighty mights athletes.
 - Mr. Hayman's proposal included the following:
 - Survey to ASC families to gauge interest
 - Aimed at 13+ year old age group
 - One initial training day
 - One initial race geared towards younger athletes
 - Eventually both part-time and full-time options

- Expenses – starting gate at estimated \$500, two shape tools at \$50 each, coaches pay/passess??
- Alyeska Resort New Ownership Q&A – Brian Burnett
 - As of May 1, 2019, ownership changed to Pomeroy Lodging.
 - The new ownership remains committed to a partnership with ASC.
 - Brian will remain as Mountain Operations Manager as a direct report to General Manager, Mandy Hawes, versus a new third party such as the Pacific Group.
 - Brian does not envision dramatic changes to general mountain operations, training space, etc. at this time.
 - New ownership appears amenable to working with ASC – and internally – for developing Tanaka area, additional snow making, etc.
 - Resort is offering pre-season prices for coaches passes through June 3.
 - Resort is considering significant brush cutting on Tanaka and possibly Silvertip – to extent this benefits ASC there may be some cost-sharing proposals, although this has not been fleshed out and is not presently in ASC budget.
- Board Elections
 - New Board member elections need to happen in next meeting.
 - Members whose terms are presently up for re-election: Carl Swanson, Matt Tanaka, Tim Charnon, Rob Buck, Rob Wasserman. Rob Wasserman has stated willingness to serve another term.
 - Clint Lentfer reluctantly agreed to serve one more year, subject to condition he be provided a laser pointer.
 - Action Item – Jeff will send recruiting email to membership, in particular noting need for representation for Juniors and Freeride Board representation.

Finance Committee Report – Stig Colberg

- EOY summary: revenue down about \$150K, largely due to smaller number of Juniors registrations; unrealized revenue largely balanced by lower expenses due to fewer Juniors coaches, etc; net result is \$2K loss overall.
- FY20 Budget Notes
 - Revenue and expenses for Juniors program adjusted to reflect enrollment of 137 participants. Committee feels uncertainty in this projection is lower than last year or two based on written commitments/uniform orders.
 - FY budget projects a net \$15K to the black.
 - There are some differences in how expenses are tracked that make budget look different than last year or two. Of particular note is the shift of the Alpine Director salary/expenses that is now tracked under expenses for the Juniors program, thereby showing a net loss for the Juniors program.
 - Scott's position has been transitioned from Alpine Director to Head FIS Coach, with no immediate plans to hire a separate Alpine Director. Jen Danza was hired as Juniors Program Director.
 - The Board agreed with recommendation that some form of cost increase to participants is warranted; however lengthy discussion on the form of that increase.
 - A motion for a 3% uniform cost increase across Juniors programs forwarded by Mr. Colberg and seconded by Mr. Swanson. After additional discussion, the motion was passed unanimously.
- Balance Sheet
 - No additional discussion.
- P&L Statement
 - No additional discussion.

Development Committee Report – Lara Hildreth

- No additional report.

Schedule next Meeting – June

- Next Board Meeting June 26, 2019.